Q2 2015 Results Supplement July 30, 2015

Please refer to TASER's 8-K as filed with the Securities and Exchange Commission for additional information.

2015 Results Dashboard

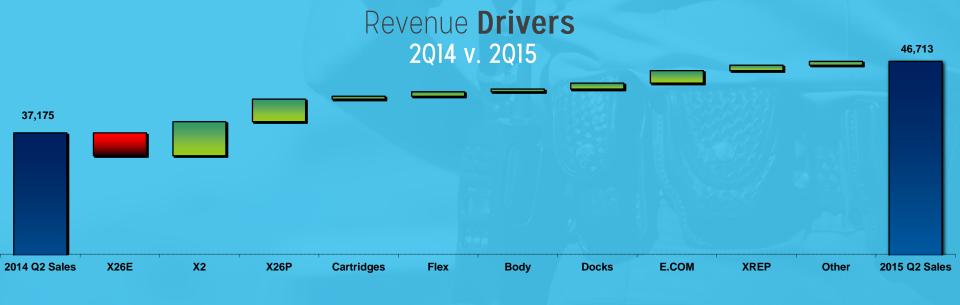
IN MILLIONS, EXCEPT PER SHARE DATA



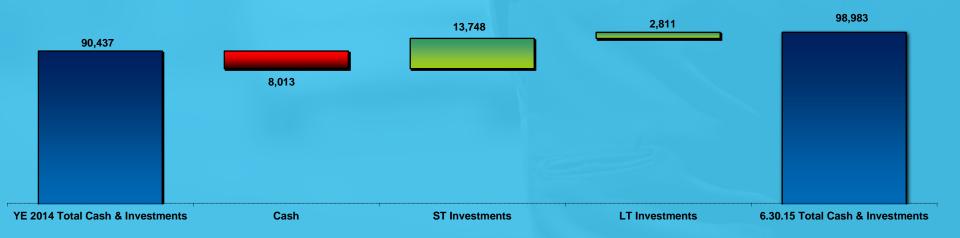
Q2 '14

2Q15 Results Drivers

In thousands







2Q15 Results Drivers

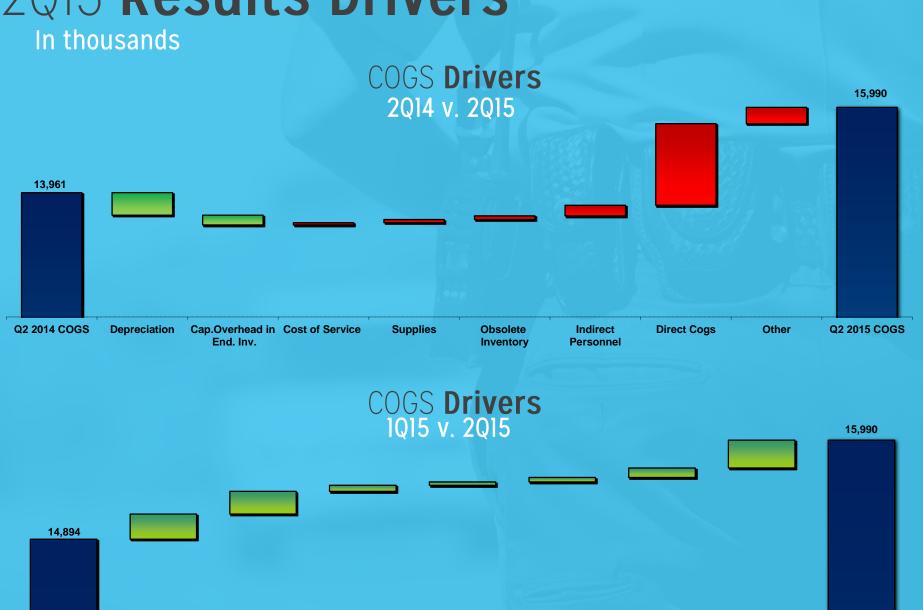
Q1 2015 COGS

Obsolete Inventory,

Net

Direct Cogs

Indirect Comp



Supplies

Capitalized

Overhead in End. Inventory **Cost of Service**

Other

Q2 2015 COGS

2Q15 Results Drivers In thousands SG&A Drivers 15.443 2Q14 v. 2Q15 13,547 Q2 2014 SGA Commercial Computer Legal Fees Commissions Marketing **Travel** Consulting & **Personnel** Other **Q2 2015 SGA** Insurance Litigation Licenses Lobbying SG&A Drivers 15,443 1Q15 v. 2Q15 14,565

Q1 2015 SGA Payroll Taxes Commissions Professional/ Marketing Tradeshows Travel Recruiting Fees Other Personnel Other Q2 2015 SGA Consulting/ Lobbying

2015 Results Drivers

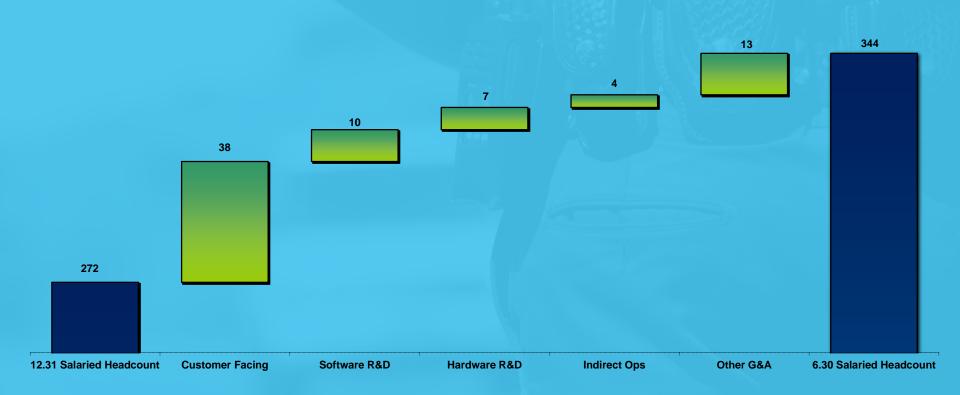


The Company has hired an additional 28 hires thus far in Q3.

**Salaried headcount is exclusive of manufacturing employees.

2015 Results Drivers





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**Salaried headcount is exclusive of manufacturing employees.